
A successful 2006 for JR

JACOBSRIMELL REPORTS SUSTAINED GROWTH WITH EXPANDING CUSTOMER PORTFOLIO AND NEW HIRES
JR secures significant new contract wins and contract extensions with UPC Broadband, Cbeyond, Get Norway and others
London: February 20th, 2007 — JacobsRimell (JR), the leading provider of customer-centric IP service fulfillment solutions, today reported another year of profitability and sustainable growth with the expansion of its customer portfolio, a 32% revenue increase, and a 40% increase in global headcount.

Over the last twelve months, JR has secured significant contract wins and contract extensions with several operators including UPC Broadband, Cbeyond, Bermuda CableVision, Get Norway and other operators unable to be named currently. The company also hired several highly experienced professionals from the technology and software industries, including Senior Architect, Andrew Forth formerly of Accenture, Manager of Marketing, Karen Burnside, formerly with HP, and Manager of Product Management, Christy Moorhead, formerly of Inktomi.

With this newly expanded team and continued business momentum, JR's platform successfully creates, fulfills and manages converged IP based services for more than 15 million Broadband Internet, Television, and VoIP customers worldwide. JR's expansion tracks the overall industry upturn in part a result of the extreme competitive situation Communications Service Providers now face, driving the need for rapid introduction and adoption of differentiated and converged services, coupled with significantly improved customer service. Operators are now making more strategic investments in intelligent, flexible and user centric OSS platforms that can fulfill today's as well as tomorrow's growing range of products and services. JR's information driven OSS platform facilitates zero-touch product and service activation, management and upsell for improved adoption rates as well as customer service levels.

"I attribute our continued growth in part to the fact that our technology solution can be seamlessly integrated into existing networks," said George Shanks, CEO of JacobsRimell. "We have proven ourselves working with some of the most demanding multi-service providers around the world, including Comcast which recently reported record adoption rates for its VoIP and Broadband Internet services as facilitated by our platform. JR is poised for continued growth in 2007."

At the end of 2006 UPC Broadband, the European distribution division of leading international cable operator Liberty Global, Inc, now has all 11 of their European countries using JR's OSS platform including two recent new implementations at Cablecom in Switzerland and UPC Romania.

Cbeyond, the first 100% VoIP managed services provider that delivers integrated packages of voice, mobile and broadband services to small businesses, recently extended its use of JR's OSS platform to facilitate the delivery of new applications for their customers. The company was already using JR's OSS suite to manage the provisioning and customer self-care for its VoIP products and recently extended its use of the JR platform to include a range of unified messaging as well as fax-to-email services.

Bermuda CableVision, the leading cable operator in Bermuda, is using JR's, APS QuickStart, to quickly and easily scale new high speed data services to existing subscribers by evolving rather than replacing their existing infrastructure.

About JacobsRimell

JacobsRimell is a leading provider of service management and fulfillment solutions for communications service providers enabling them to support the continuous creation and delivery of residential and business products independently from underlying technologies.

JacobsRimell's OSS solution is based on a unique, patented subscriber centric data model that allows operators to rapidly develop and manage multiple products and services simultaneously, (Voice, Video, Data and blended services) significantly increasing operational efficiencies.

Operators with JacobsRimell's solution can increase adoption rates by being able to create personalized and targeted offerings that can be subscribed to and turned on by customers themselves. With more than 15 million voice, video and broadband Internet subscribers managed using JacobsRimell's solution, its operational performance, scalability and convergence are proven. . JacobsRimell's customers include Comcast, ntl, UPC, Cbeyond, and Bermuda Cablevision.

Founded in 1997, JacobsRimell (www.jacobsrimell.com) is headquartered in London with offices in the US, and Europe. JacobsRimell is a privately held company financed by leading telecom venture capital firms Advent International, DN Capital, eTechnology VCT and Fidelity Ventures.

For more information, please contact:

Liz Swenton and Cheryl Gale

March Communications

jr@marchpr.com

+1 617 475 1572